



Preliminary Results Announcement

For the year to 31st March 2008

21st May 2008

Forward-looking Statement

This document contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934 and Section 27A of the US Securities Act of 1933 with respect to certain of the Group's plans and its current goals and expectations relating to its future financial condition and performance and the markets in which it operates. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as 'aim', 'anticipate', 'target', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', or other words of similar meaning. Examples of forward-looking statements include among others, statements regarding the Group's future financial position, income growth, business strategy, projected costs, estimates of capital expenditures, and plans and objectives for future operations. Because such statements are inherently subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Such risks and uncertainties include, but are not limited to, risks and uncertainties relating to profitability targets, prevailing interest rates, the performance of the Irish and the UK economies, the performance and volatility of international capital markets, the expected level of credit defaults, the Group's ability to expand certain of its activities, development and implementation of the Group's strategy, including the ability to achieve estimated cost reductions, competition, the Group's ability to address information technology issues and the availability of funding sources. Any forward-looking statements speak only as of the date they were made. The Bank of Ireland Group does not undertake to release publicly any revision to these forward-looking statements to reflect events, circumstances or unanticipated events occurring after the date hereof. The reader should however, consult any additional disclosures that the Group has made or may make in documents it has filed or submitted or may file or submit to the U.S. Securities and Exchange Commission.



Brian Goggin

Group Chief Executive



Business overview

- Bank of Ireland is strongly positioned
 - traditional relationship-driven retail and commercial bank
 - conservative business philosophy
 - prudent approach to credit risk
 - diversified business portfolio and income streams
 - deep management experience across market cycles
- Successfully managing through period of significant challenge

Preliminary highlights – Group

Group Profitability

March 2008 vs March 2007

Underlying PBT	€1,794m	+ 6%
PBT	€1,933m	(1%)
Underlying EPS	150.3c	+ 4%
EPS	174.6c	+ 1%

Group Performance

	March 2008	March 2007
Impairment charge	17bps	9bps
Cost / income ratio	51%	54%
Return on equity	21%	23%
Dividend	63.6c	60.4c

Capital*

	March 08 Basel II	March 08 Basel I	March 07 Basel I
Equity tier 1	5.7%	5.3%	4.9%
Tier 1 capital	8.1%	7.6%	7.9%
Total capital	11.1%	10.5%	11.5%

Balance Sheet

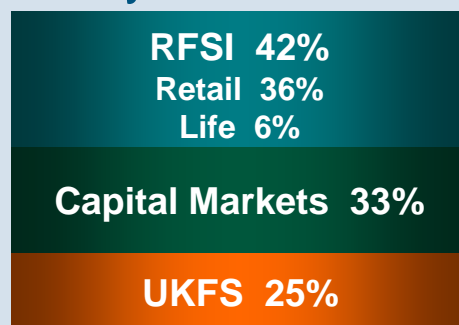
	March 2008	March 2007
Wholesale funding/total assets**	41%	46%
Loans/deposits	157%	173%

*Note: After deduction of proposed dividend (0.3%)

**Note: Total assets excludes Life funds held on behalf of policyholders

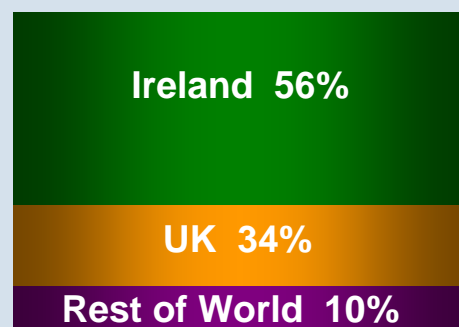
Preliminary highlights

% of Group PBT by Division*



* Excludes Group Centre

% of Group PBT by geography



Delivering growth across a well diversified portfolio

▪ Retail Ireland PBT	€716m	+3%
▪ Life operating profit	€164m	+12%
▪ Capital Markets PBT	€651m	+14%*
– Corporate Banking		+13%
– Global Markets		+54%
▪ UK Financial Services PBT	£353m	+18%
– Business Banking		+21%
– Mortgages		+1%
– Consumer Financial Services		+92%

* Capital Markets excluding Davy +21%

Group priorities

Capital & dividend

- Target equity tier 1 in 5.5% to 6.5% range
(after deduction of proposed dividend)
- Maintain dividend policy

Funding

- Drive deposit growth
- Maintain our broadly-based funding activities across geographies and programmes – both public and private
- Continue to strengthen key funding metrics

Asset growth & quality

- Grow assets consistent with acceptable risk-adjusted returns
- Control risk through continued asset diversification

Costs

- Rigorous focus on cost control in a lower revenue growth environment
- Continue to invest in longer-term development of the business

Divisional priorities

Retail Financial Services Ireland - Retail & Life

- Strongly positioned in a challenging environment
- Protect our franchise & maximise a wide range of business opportunities from our extensive customer base
- Priority to protect and grow deposits in anticipation of improved investor sentiment
- Focus on pension and regular savings opportunity

Capital Markets

- Corporate Banking - maximise opportunity from repricing and restructuring of risk & realising returns on investment in international niche businesses
- Global Markets – maximise opportunity to deliver risk management solutions

UKFS

- Well positioned in targeted segments
- Capitalise on improved risk pricing to deliver profitable lending growth in business banking and mortgages
- Utilise strength of Post Office brand to drive growth in savings and insurance products

John O'Donovan
Chief Financial Officer

Group Income Statement

Group Income Statement (including non-core items)

	March 08 €m	March 07 €m	% Change
Total income*	4276	4176	2
Operating expenses	(2157)	(2159)	-
Impairment charge	(232)	(103)	125
Associates/JVs <i>post-tax</i>	<u>46</u>	<u>44</u>	
Profit before tax	1933	1958	(1)
Total non-core items	<u>139</u>	<u>258</u>	
Underlying PBT	1794	1700	6

Non-core items

Total income	March 08 €m	March 07 €m
Profit on disposal of business assets	33	358
Gross-up for policyholder tax in the Life business	(60)	19
Investment return on treasury stock held for policyholders in BoI Life	189	(68)
Hedge ineffectiveness on transition to IFRS	(6)	(2)
Non-core items in income	156	307

Group Income Statement (excluding non-core items)

	March 08 €m	March 07 €m	% Change
Total income*	4120	3869	6
Operating expenses	(2140)	(2110)	1
Impairment charge	(232)	(103)	125
Associates/JVs <i>post-tax</i>	<u>46</u>	<u>44</u>	
Underlying PBT	1794	1700	6

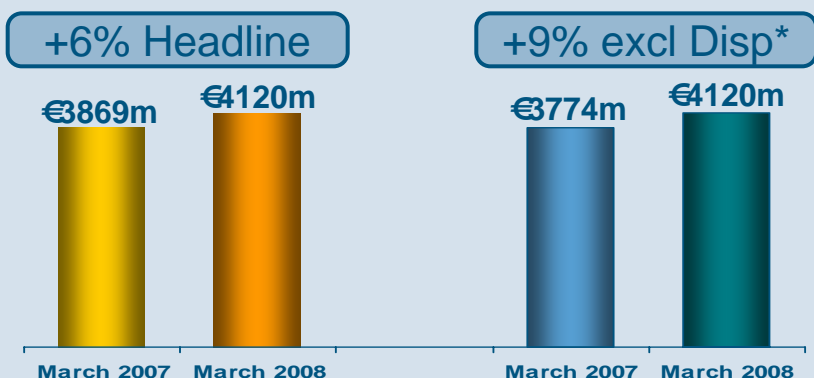
Operating expenses	March 08 €m	March 07 €m
Restructuring programme	(17)	(49)
Non-core items in operating expenses	(17)	(49)
Total non-core items	139	258

* Net of increase in insurance contract liabilities and claims

Total income & operating expenses

Total income

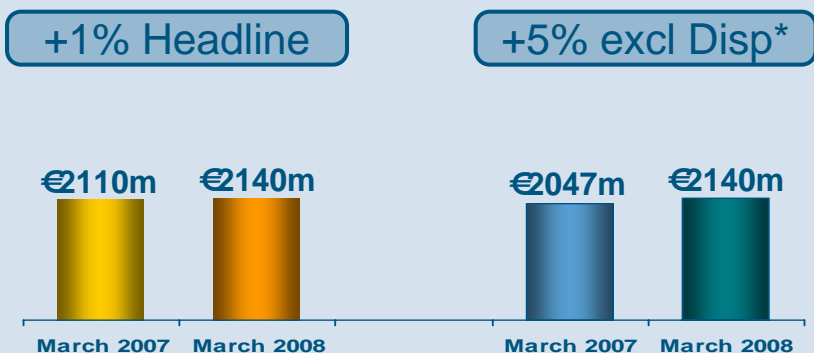
(excluding non-core items)



- Strong income growth
- Impact of disposal of Davy
- Income growth drivers:
 - Strong volume growth across the Group: Loans +9%; Deposits +19%
 - Low level of margin attrition (3bps)
 - Negative impact of investment variance

Operating expenses

(excluding non-core items)



- Cost growth tightly managed
- Cost growth drivers:

– Investment	2%	
– B.A.U.		
• Volume	2%	} 6%
• Inflation	4%	
– Cost of compliance	-1%	
– STP savings	-2%	
– Total	<u>5%</u>	

* Davy disposal October 2006

Net interest margin

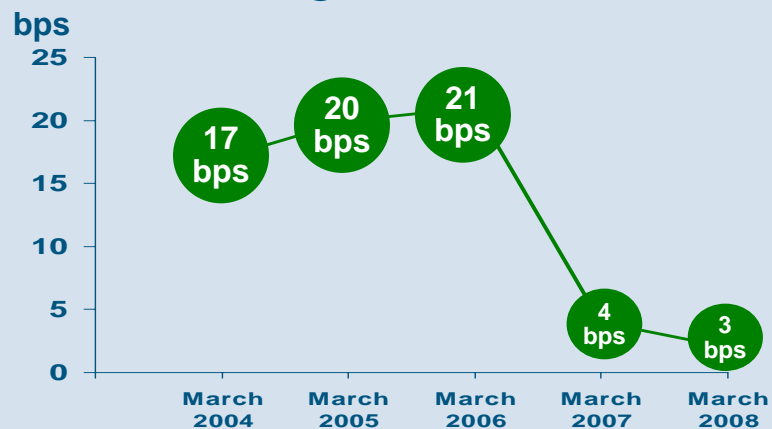
Net interest margin

	March 08	March 07
Net interest income excluding impact of IFRS income classifications	€2917m	€2634m
Average interest earning assets	<u>€175bn</u>	<u>€156bn</u>
Net interest margin	1.66%	1.69%

Drivers of margin attrition

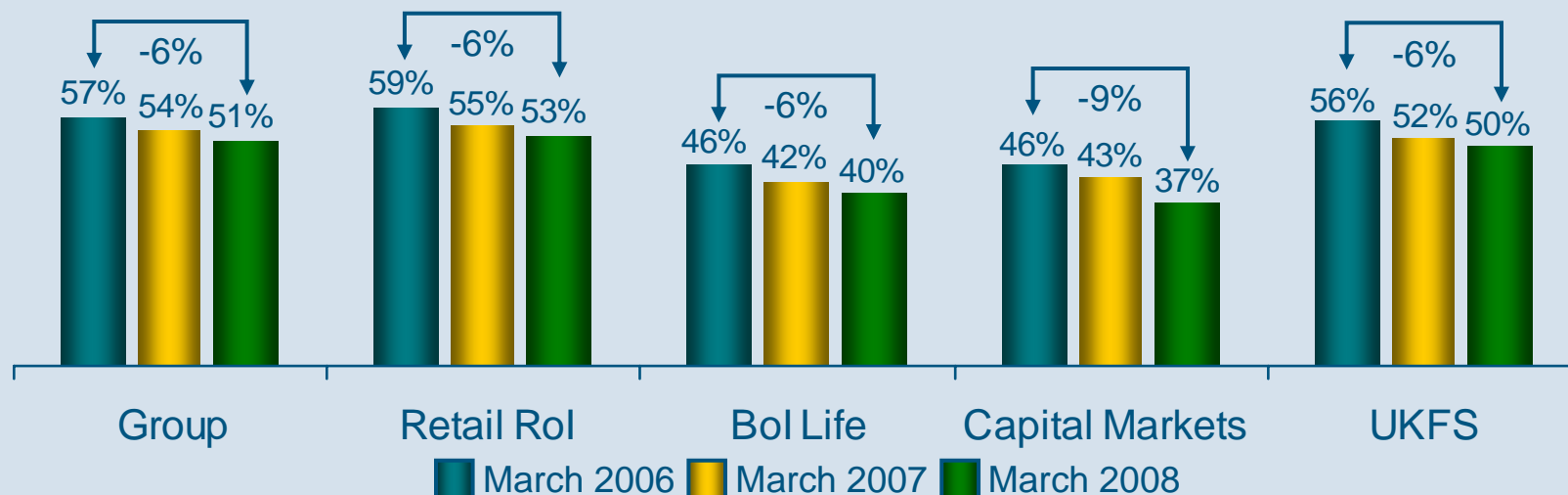
	March 08 Vs March 07	March 07 Vs March 06
Balance sheet structure	(2bps)	(4bps)
Liability spreads	-	+2bps
Lending margins	(1bp)	(3bps)
Asset mix & other	+2bps	+1bp
Higher funding costs associated with market dislocation	<u>(2bps)</u>	=
Net interest margin attrition	(3bps)	(4bps)

Margin attrition



Cost / income ratios*

Cost / income ratios



A strong cost story

- Completion of Strategic Transformation Programme with annualised cost savings of €145m and 9% reduction in cost / income ratio since March 2005
- Group cost / income ratios will be impacted by market volatility and slower income growth – continued focus on further efficiency gains important in this environment
- Commitment to rigorous cost management and improving our cost / income ratio

* Excluding non-core items

Loan & deposit volume growth

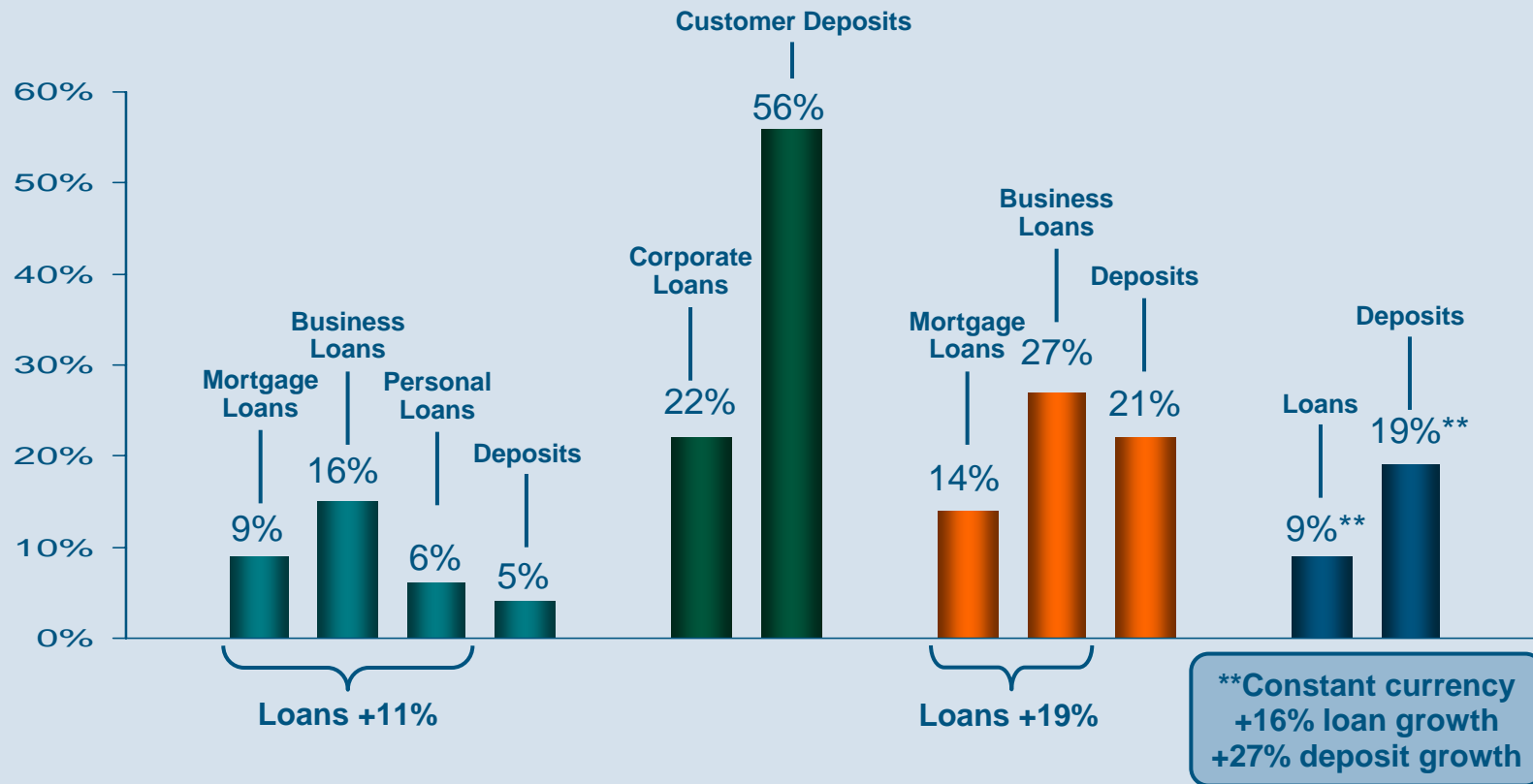
Volume growth* March 08 vs March 07

Retail Financial Services Ireland

Capital Markets

UKFS Sterling

Group



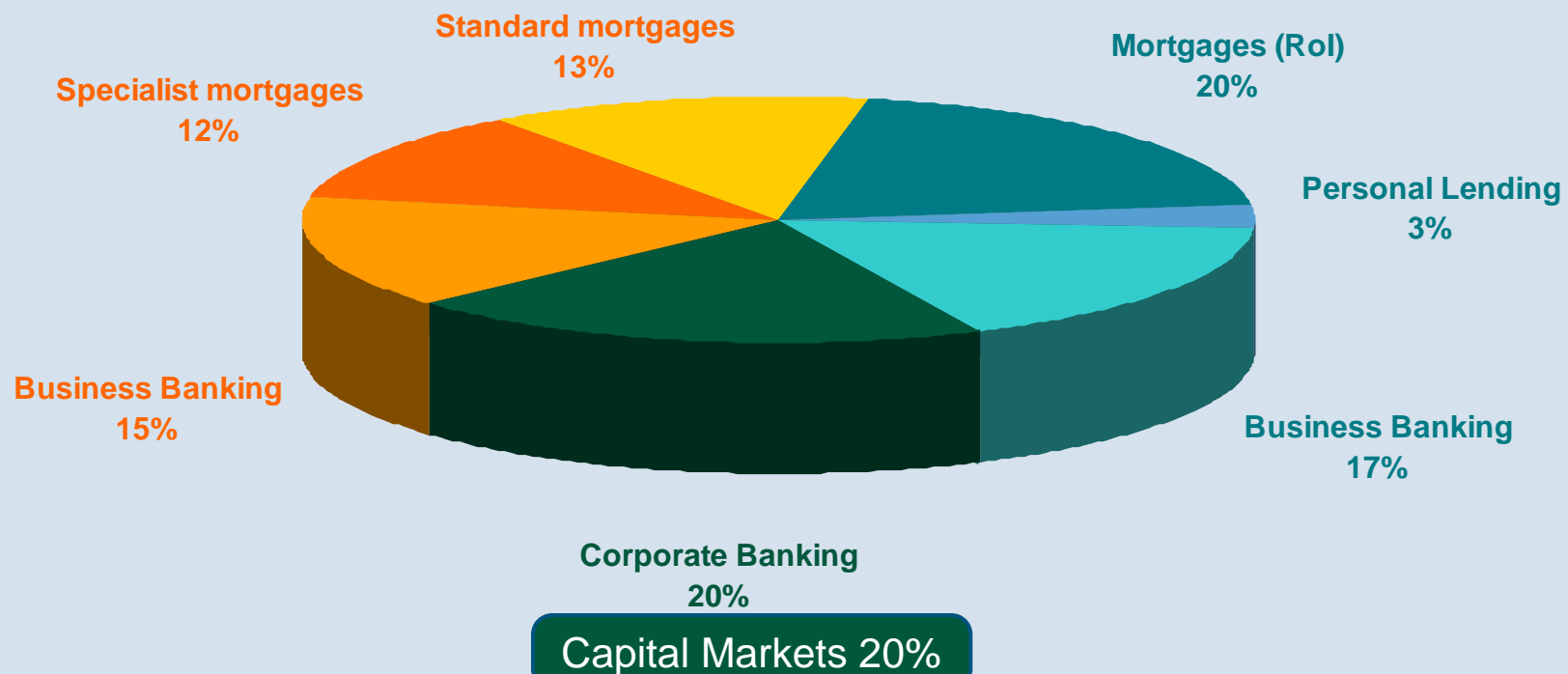
*Point-in-time volume growth

Profile of loans & advances to customers - €136bn

■ UKFS £44bn/€55bn ■ Corporate Banking €27bn ■ Retail Rol €54bn

Total UKFS 40%

Total Retail Rol 40%



Residential mortgages €61bn - 45% of Group loan book

UK

55% of Group mortgages

UK mortgages £27bn

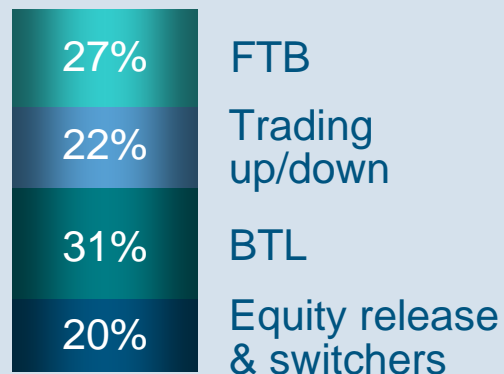


- New business split
 - 12mths to Mar '08: 75% fixed rate; 13% SVR; 12% tracker
 - 12mths to Mar '07: 56% fixed rate; 30% SVR; 14% tracker
- Excellent asset quality
 - 3 month arrears* 0.61% vs. CML 1.10%
- Achieving significant repricing
 - Reflecting higher cost of funding and repricing for risk
 - Average new business pricing >100bps higher
- Narrower product range
 - Withdrawal from FTB 100% LTV product
 - Max. LTV for BTL and Self-cert reduced from 90% to 85%
- Average new business LTVs in the year to Mar '08
 - Standard 66%; BTL 71%; Self-cert 75%

Ireland

45% of Group mortgages

Irish mortgages €27bn

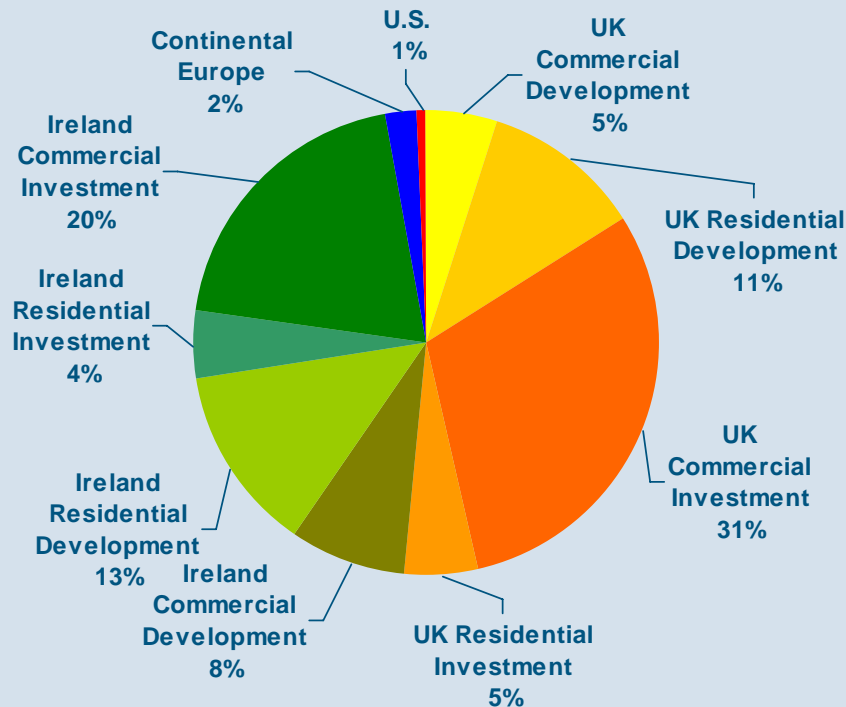


- New business split
 - 12mths to Mar '08: 42% fixed rate; 4% SVR; 54% tracker
 - 12mths to Mar '07: 26% fixed rate; 6% SVR; 68% tracker
- Excellent asset quality
 - 3 month arrears* 0.70%
- Irish mortgage market slow to pass on higher cost of funding – recent repricing
 - Our new business pricing +35/+45bps
- Average new business LTVs in the year to Mar '08
 - Owner-occupied 70%; Investor 59%

*Loans which are 90 days or more past due on interest and/or principal

Property: investment & development €36bn - 26% of Group loan book

Geographic and sector profile



- Property exposure well diversified
 - 52% UK, 45% Ireland, 2% Europe & 1% U.S.
 - 63% investment and 37% development
- Tight credit policies
- Cash-flow lender with conservative LTV limits and interest service cover ratios

Property lending €36bn

Corporate Banking €9bn

- Ireland €5bn; UK €3bn; International €1bn
- 71% commercial; 29% residential
- Average development loan-to-cost 66%
- 77% investment book LTV <75%
- Average interest service coverage ratio 1.3x
- Experienced investors/developers – cross-collateralisation and recourse typical

Business Banking UK £12bn

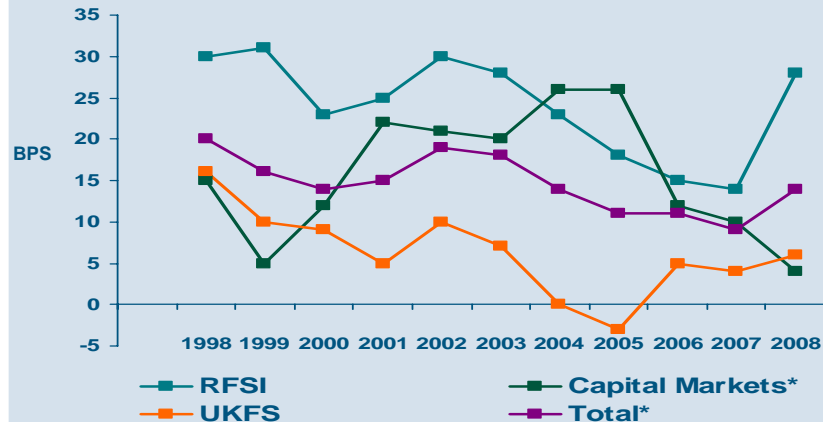
- 65% commercial; 35% residential
- Typical development LTGDV <60%
- Typical investment LTV 72%
- Typical debt service coverage ratio 1.2x
- <8% of book has an LTV >80% with recourse to strong balance sheets/high net worth individuals

Business Banking Rol/Private Banking €12bn

- 55% commercial; 45% residential
- Average development LTGDV 61%
- Average investment LTV 60%
- Typical debt service coverage ratio >1.1x
- Personal recourse/cross-collateralisation of assets typical

Asset quality – Group loan book

10-year impairment loss trend



Impairment losses on loans

	March 2008 €m	March 2007 €m
Specific	169	121
IBNR	30	1
SIVs	46	-
Recoveries	(13)	(19)
Total	<u>232</u>	<u>103</u>
Annualised loan loss charge	17bps*	9bps

Year-on-year divisional impairment

- Retail impairment charge from 14bps to 28bps of average loans: 50% of increase relates to a very small number of specific cases
- Capital Markets impairment charge down from 10bps to historic low of 3bps (excluding 18bps relating to the SIVs)
- UKFS charge excellent at 6bps (up from 4bps in 2007)

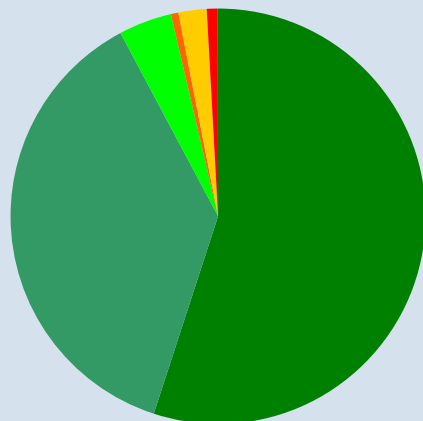
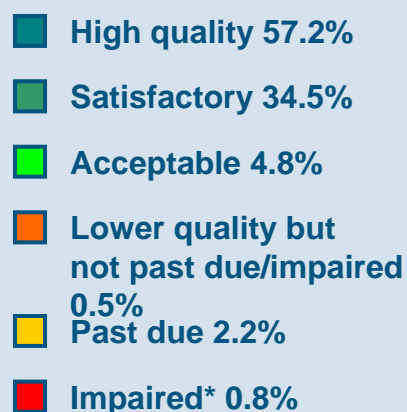
Loan book

- Traditional relationship lender - Loans remain on balance sheet
- Conservative underwriting & disciplined implementation of credit policies across all asset classes
- Strong risk control through diversification
- Pricing for risk through the cycle

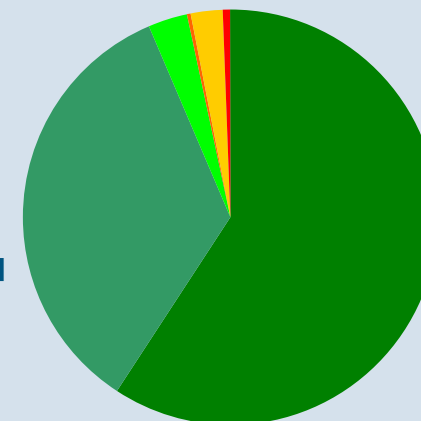
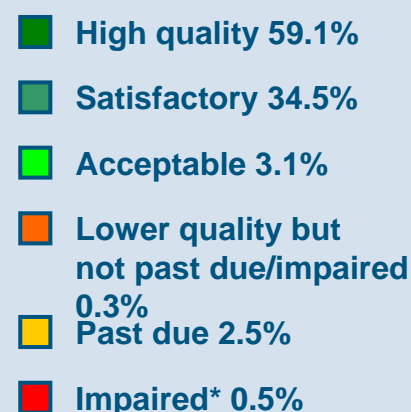
*Group: 14bps excluding SIVs, Capital Markets 3bps excluding SIVs

Asset quality – Group loan book

March 2008 (€136bn)



March 2007 (€125bn)



- Application of IFRS 7 provides greater transparency of risk profile of loans and advances to customers
- 97% of customer loans performing at or above acceptable standard – no change March 08 vs March 07
- Impaired loans at March 07 of 54bps was significantly below 10-year average of 96bps March 08 at 78bps sees a reversion to trend
- Rigorous approach to managing credit risk in changing environment – early intervention of problem accounts and active portfolio management

* Note: 'Impaired' loans defined as loans with a specific provision. Under IFRS 7 Arrears > 90 days on which there is no expected loss are included in 'Past-due' rather than 'Impaired', as in prior year.



Strong Balance Sheet

– minimal exposure to assets affected by market dislocation

US Sub-prime mortgages

- No direct exposure

Structured Investment Vehicles (SIVs)

- €81 million total exposure - 6 vehicles
- Classified as *Loans and advances to customers* within Corporate Banking loan portfolio

CDOs

- €43 million total exposure includes €30m in Bol sponsored CLO
- Remaining €13 million - 7 transactions, senior notes, vintages pre-2003
- Includes €8 million indirect exposure to US sub-prime
- Portfolio highly rated – 99% AA or higher
- Classified as AFS with mark-to-market through reserves

Mono-lines

- €127 million exposure largely indirect through wrapped products in AFS portfolio which are marked-to-market through reserves

Profile of Available for Sale (AFS) Financial Assets and Trading Book

AFS – €26.4bn
Liquid Assets

- €1.8bn government bonds >95% AAA rated
 - ‘Marks’ on portfolio 103.2% of underlying nominal
- €24.6bn bank senior debt (FRNs), CP/CDs & covered bonds
 - Average rating AA-
 - ‘Marks’ on portfolio 98.4% of underlying nominal
- Cumulative AFS reserves - €281m negative

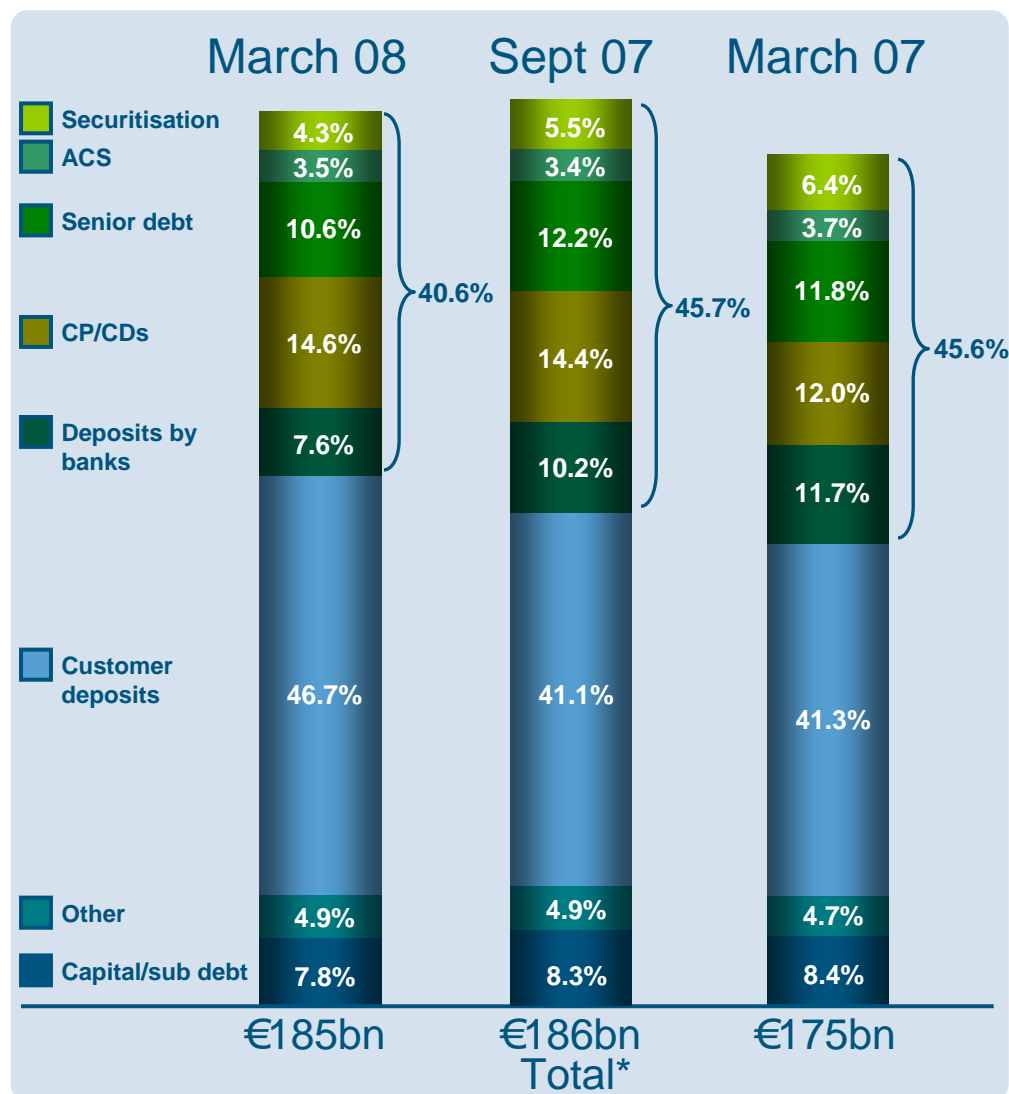
AFS – €2.9bn
ABS Portfolio

- Intention is to hold assets to maturity
- €0.8bn RMBS 98% AAA/AA rated; All prime; 2.3% U.S.
- €0.9bn CMBS 75% AAA/AA rated; 5.6% U.S.
- €0.4bn Student loans/SME loans/Whole business ABS; 98% AAA/AA/A rated
- €0.5bn syndication loans, corporates and leasing bonds
- €0.3bn of trade receivable deals 95% AAA/AA rated
- €43m CDOs - €8m indirect U.S. sub-prime exposure
- Cumulative AFS reserves - €138m negative
- Cumulative €7m impairment through income statement
- ‘Marks’ on portfolio: 94.4% of underlying nominal

Trading Book -
€0.1bn
(FV through P&L)

- Corporate and financial risk
- Average rating A
- Fair value movements - negligible impact on P&L

Balance sheet funding



Strong funding position

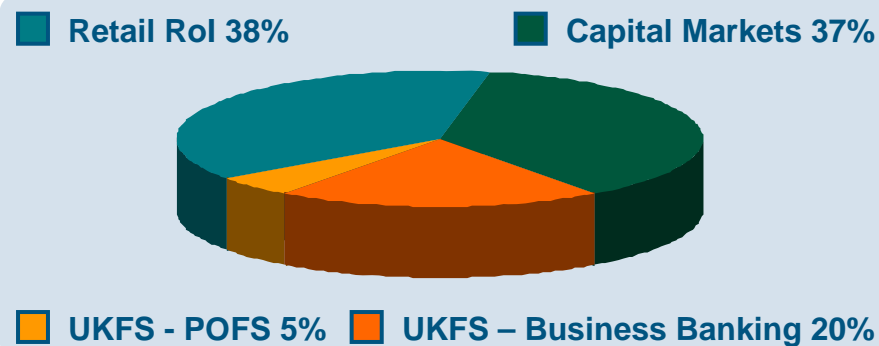
- Customer deposits increased from 41% to 47% of balance sheet in the year driven by 19% yoy growth to €86bn
- Wholesale funding reduced from 46% to 41% of balance sheet in 6-month period
- Strategy to grow deposits
 - Branch-led deposit gathering through POFS joint venture
 - Relationship-led UK business banking deposit gathering
 - Renewed focus on corporate deposits
 - Retail deposits gathered through 276 branches in Ireland

* Excludes Life funds held on behalf of policyholders: Mar 08 €12.8bn; Sep 07 €14.3bn; Mar 07 €13.9bn

Profile of customer deposits

+19% growth to €86bn

Retail Rol	€33bn	} €86bn
UKFS	£17bn	
Capital Markets	€32bn	

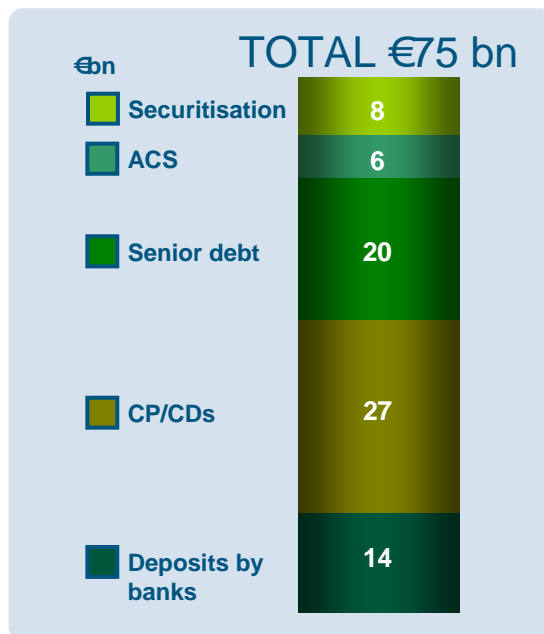


- Group customer accounts
 - Established franchise supporting growth opportunities in Ireland, UK, Europe and U.S.
 - Strong customer acquisition

Strong funding position

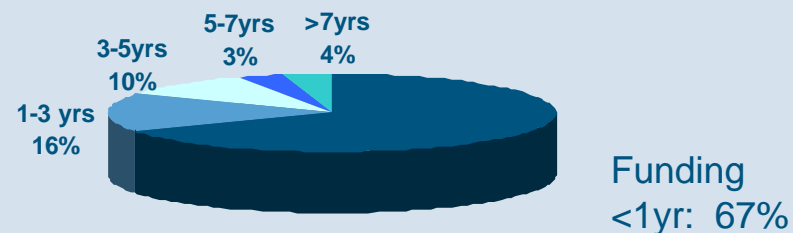
- Retail Rol
 - Strong customer franchise 276 branches
 - €33bn deposits
 - 1.3m customers with multiple accounts
 - Average balance €14k
- Business Banking UK
 - Relationship-led deposit gathering £13.5bn
 - Strong growth opportunity
- POFS joint venture
 - £3.3bn deposits gathered through PO branches
 - 329k customer accounts
 - Average balance £10k
- Capital Markets
 - €32bn deposits
 - High-quality established customer franchise in Ireland, supported by treasury offices in UK (London, Bristol & Belfast) and US
 - Competitive pricing for 3, 6 & 12 month deposits

Group balance sheet – wholesale funding profile March '08

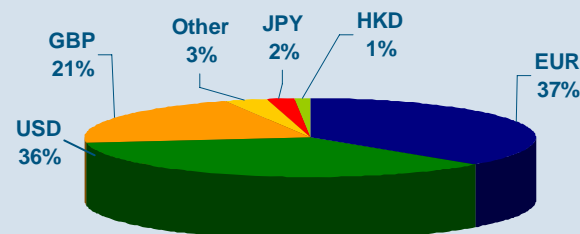


Maturity profile

Term funding: funding with remaining maturity >1yr: 33%



Currency profile



Strong improvement in key metrics:

	March 07	Sept 07	March 08
% customer loans funded by customer accounts & term funding (funding with remaining maturity >1yr)	84%	80%	82%
Loan to deposit ratio	173%	174%	157%
Customer deposits as % of balance sheet	41%	41%	47%
Wholesale funding as % of balance sheet	46%	46%	41%



Balance sheet funding

Strong funding position

- Robust wholesale funding strategy delivering results in challenging markets
 - Established funding programmes (10) diversified by geography, investor, product & maturity
 - €4bn term funding private placements in half-year to March '08 - 48 transactions
 - ECB/BoE/Fed backstop facilities not used
- Prudent funding profile to support planned business growth – optimise balance between deposits and wholesale funding
- Operate within robust Irish regulatory liquidity regime
 - Liquid asset coverage for net outflows: 100% for 0-8 days; 90% for >8 days to one month
 - Significant liquidity buffer maintained in excess of Regulatory requirements

Contingent liquidity

- Strong contingency liquidity management strategy
- Excellent deposit gathering capabilities
- Ability to access ECB, BoE and Fed if required

Diversified funding facilities

- €25bn EMTN Programme
- €10bn ACS Programme
- US\$10bn MTN Programme
- US Extendible Notes
- €10bn ECP Programme
- London CD Facility
- US\$ Yankee CD Facility
- US\$15bn US CP Programme
- C\$2.5bn Canadian CP Programme
- €5bn French CD Programme

Strong capital base

Capital* – Basel II

	March 08
Equity tier 1 capital	5.7%
Tier 1 capital	8.1%
Total capital	11.1%
RWA (€bn)	117
Total assets (€bn)	197

Capital* – Basel I

	March 08	March 07	Change %
Equity tier 1 capital	5.3%	4.9%	0.4%
Tier 1 capital	7.6%	7.9%	(0.3%)
Total capital	10.5%	11.5%	(1.0%)
RWA (€bn)	126	113	11%
Total assets (€bn)	197	189	5%

* All ratios are after deducting proposed dividend: ratios would be 0.3% higher pre-proposed dividend

Strengthened capital base

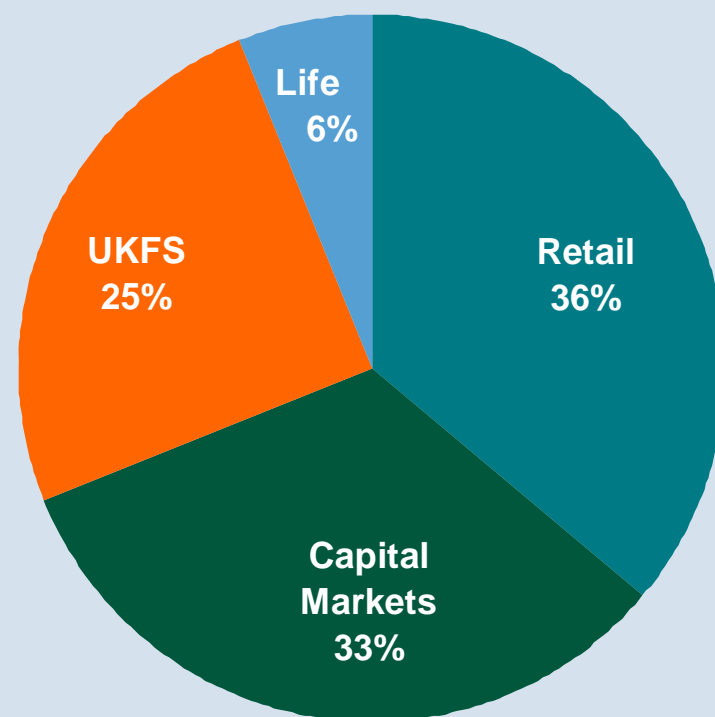
- Continuing active capital management: equity tier 1 ratio strengthened in line with medium term target range of 5.5% to 6.5%
- Deduction of proposed dividend - impacts capital ratios by 0.3%
- Basel II:
 - Approved by the Regulator for IRBA from January 1 2008
 - ICAAP submission under review by the Regulator

Profit before tax by Division

PBT by Division

	March 08 €m	March 07 €m	% Change
Retail Ireland	716	698	3
Bank of Ireland Life	108	148	(27)
Capital Markets	651	572	14
UKFS	495	441	12
Group Centre	<u>(176)</u>	<u>(159)</u>	(10)
Underlying PBT	1794	1700	6
Non-core items*	<u>139</u>	<u>258</u>	
Profit before tax	1933	1958	(1)

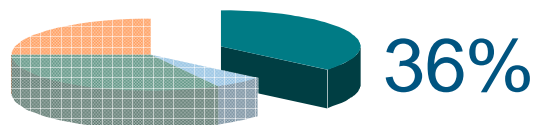
Group Divisional profitability**



* See slide 10 for analysis of non-core items

** Excludes Group Centre

Retail Rol



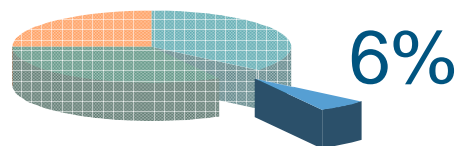
Key metrics

	March 08	vs.	March 07
Total income	+9%	to	€1845m
Costs	+6%	to	€983m
Profit before tax	+3%	to	€716m
Retail loan book	+11%	to	€54bn
Deposits	+5%	to	€33bn

- 9% income growth supported by strong volume growth, disposal of MasterCard shares, Credit Cards and sale of FX
- Positive cost / income jaws 3%
- Cost / income ratio improvement 2% reduction to 53%
- Loan loss charge increased from 14bps to 28bps: 50% of increase due to a very small number of specific cases

Retail PBT +3%

- Retail Rol
 - Strong customer proposition and broadest product range in the market
 - Most extensive multi-channel distribution capability
- Business Banking
 - Moderating lending growth +16%
 - Continued success with c.50% share of new business start-up accounts
- Mortgages
 - Loan book +9% to €27bn
 - Market share 19% - No. 1
- Consumer lending
 - Loan book +6% to €4bn



Key metrics

	March 08	vs.	March 07
Total income	+9%	to	€274m
Costs	+5%	to	€110m
Operating profit	+12%	to	€164m
Profit before tax	-27%	to	€108m

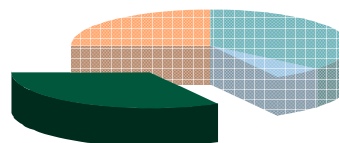
- PBT impacted by significant €50m negative investment variance
- Excellent cost control and continued efficiency gains
 - Cost / income ratio down 2% from 42% to 40%
 - Cost / income jaws 4%

Operating profit +12%, PBT -27%

- Performance in second half of financial year impacted by downturn in equity markets
- APE sales growth +4% yoy impacted by weak single-premium sales
 - Half 1 +27%
 - +23% in Q1: +28% in Q2
 - Half 2 -13%
 - -2% in Q3: -22% in Q4
- Margins stable at 23%
- Embedded Value €1.2bn March 08
- Strong fundamentals supporting future growth

Capital Markets

33%



Bank of Ireland Group



PBT – Business Analysis

	March 08	March 07	%
	€m	€m	Change
Corporate Banking	375	332	13
Global Markets	221	144	54
Asset Management	66	66	-
Other	<u>(11)</u>	<u>30*</u>	
Profit before tax	651	572	14

*Includes €32m PBT relating to Davy, disposed Oct '06

- Excellent PBT growth +21% excluding Davy
- Positive cost / income jaws 11% - excluding Davy
- Cost / income ratio improvement: 4% reduction to 37% - excluding Davy
- 3bps annualised loan losses excluding SIVs

Corporate Banking

- Strong PBT growth +13%
- Corporate loan book +22%
 - Growth well-diversified
 - Margin improvement

Global Markets

- Very strong PBT +54%
 - Positively impacted by trading gains and widening credit spreads of €55m
- Excellent performance in volatile markets
- Significant growth in customer business

Asset Management

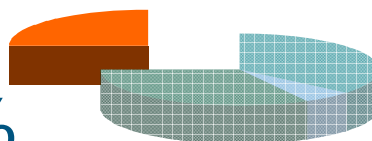
- Performance in line with expectations

Other

- Impacted by disposal of Davy in October 06

UK Financial Services (Sterling)

25%



PBT – Business Analysis

	March 08 £m	March 07 £m	% Change
Business Banking	189	156	21
Mortgage Business	147	145	1
Consumer Financial Services	46	24	92
▪ POFS	7	(8)	-
▪ FRES Post-tax	34	30	13
▪ ATM & other Post Office related activities	5	2	150
Division centre	<u>(29)</u>	<u>(26)</u>	(13)
Profit before tax	353	299	18

Business Banking

- Another strong year of profit growth +21%
- Lending +27% to £17bn
- Deposits +14% to £13.5bn
- Stable lending margins
- Disciplined adherence to credit policies

Mortgages

- Profit growth impacted in H1 by irrational pricing
- Significant repricing & margin expansion on new business since January
- Book growth +14%
 - Standardised +10%; BTL +28% & Self-cert +5%

Consumer Financial Services

- UK Post Office relationship PBT £57m (2007: £41m)
- POFS
 - 1.5m customers at May 2008
 - Strong retention and renewal experience
 - Excellent deposit gathering +74% to £3.3bn
- FRES
 - Strong performance boosted by effective margin management and 5% sales growth



Brian Goggin

Group Chief Executive

Outlook

- Group well positioned
 - Strong capital & funding positions
 - Resilient asset quality
- Challenging operating environment
- Management priorities
 - manage costs tightly while investing in development of our business
 - maintain tight credit standards as impairment trends towards normalised levels
 - further strengthen capital ratios & continue to improve funding metrics
- Divisional outlook
 - RFSI: slowing momentum
 - Capital Markets and UKFS (Stg): continuing growth momentum
- Remain firmly committed to our strategy

Questions & Answers

Supplementary



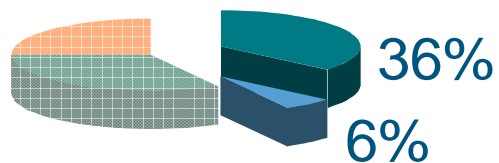
Supplementary

- EPS calculation
- Retail RoI & Bank of Life – Income Statements
- Bank of Ireland Life – Embedded Value basis
- Capital Markets – Income Statement
- UKFS – Income Statement
- Ireland & UK mortgage analysis
- Geographic analysis:
 - PBT
 - Shareholder base
- Divisional risk-weighted assets
- Economic outlook – Ireland
- Economic outlook – UK

EPS calculation

	March 08 €m	March 07 €m	% Change
PBT	€1933m	€1958m	(1)
Tax	(€229m)	(€306m)	
Minority interests & pref. dividend	(€19m)	(€16m)	
A Profit attributable to shareholders	€1685m	€1636m	3
After tax impact of non-core items	(€197m)	(€225m)	
B Profit attributable to shareholders excluding non-core items	€1488m	€1411m	5
C Weighted average number of shares	990m	976m	
Shares held for the benefit of life assurance policyholders	<u>25m</u>	<u>26m</u>	
D Weighted average number of shares (excluding BOI own shares)	965m	950m	
Basic EPS (A/D)	174.6c	172.2c	1
Underlying EPS (B/C)	150.3c	144.6c	4

Retail Financial Services Ireland



Bank of Ireland Group 

Retail – Income Statement

	March 08 €m	March 07 €m	% Change
Net interest income	1429	1311	9
Other income*	<u>416</u>	<u>377</u>	10
Total income	1845	1688	9
Operating expenses	(983)	(927)	6
Impairment losses	<u>(146)</u>	<u>(63)</u>	131
Profit before tax	716	698	3

* Including share of associates and joint ventures (€1m) Mar 08, €nil m Mar 07

Bol Life – Income Statement

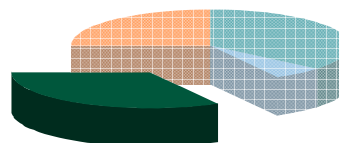
	March 08 €m	March 07 €m	% Change
Total income	274	250	9
Operating expenses	<u>(110)</u>	<u>(104)</u>	5
Operating profit	164	146	12
Investment Variance	(50)	2	-
Discount rate change	<u>(6)</u>	-	-
Profit before tax	108	148	(27)

Bank of Ireland Life - Embedded Value basis (Insurance & Investment business)

	March 08 €m	March 07 €m	% Change
New business	113	114	-
Existing business			
<ul style="list-style-type: none"> ▪ Expected return ▪ Expected variances ▪ Operating assumption changes 	<p>98</p> <p>11</p> <p>3</p>	<p>83</p> <p>14</p> <p>-</p>	<p>18</p> <p>(21)</p> <p></p>
Inter-company payments	<u>(32)</u>	<u>(36)</u>	
Operating profit	193	175	10
Investment variance	(137)	2	
Discount rate change	<u>(1)</u>	=	
Profit before tax	55	177	(69)

Capital Markets

33%



Bank of Ireland Group



Income Statement

	March 08 €m	March 07 €m	% Change
Net interest income*	1030	671	54
Other income**	<u>90</u>	<u>378</u>	(76)
Total income	1120	1049	7
Operating expenses	(416)	(456)	(9)
Impairment losses	<u>(53)</u>	<u>(21)</u>	
Profit before tax	651	572	14

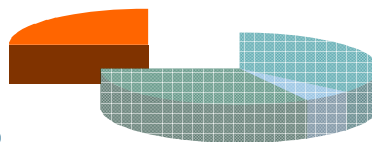
* Net interest income +27% excluding IFRS adjustments €102m Mar 07 and €311m Mar 08

** Other income +4% excluding Davy €94m Mar 07 and IFRS adjustments €102m Mar 07 and €311m Mar 08

Capital Markets PBT +14%

- PBT growth +21% excluding Davy
- Strong performances from Corporate Banking and Global Markets
- Excellent asset quality loan loss charge 3bps excluding SIVs
- Cost / income jaws 16% (11% excluding Davy) whilst continuing to invest in ongoing expansion of our product and distribution capabilities
- Excellent efficiency with Cost / income ratio down 6% to 37% (4% reduction excluding Davy)
- Investment delivering strong returns

UK Financial Services (Sterling) 25%



Income Statement

	March 08 £m	March 07 £m	% Change
Net interest income	602	531	13
Other income*	<u>153</u>	<u>118</u>	30
Total income	755	649	16
Operating expenses	(379)	(337)	12
Impairment losses	<u>(23)</u>	<u>(13)</u>	77
Profit before tax	353	299	18

* Includes income from associates and joint ventures Mar 08 £34m and Mar 07 £30m; and profit on disposal of property Mar 08 £4m and Mar 07 £nil m

UKFS PBT +18%

- Strong profit performance in difficult market conditions
- Good income growth despite market dislocation impact on funding costs, primarily driven by commercial lending volumes and sales of consumer products via Post Office JVs
- Asset quality remains strong with 6bps loan loss charge
- Cost / income jaws 4% whilst continuing to invest

Residential Mortgages

Loan to Value – New Business

Residential Mortgages: RoI

Average Loan to Value	March 08	March 07	March 06
Owner Occupied	70%	74%	75%
Investors	59%	63%	64%

Residential Mortgages: UK

Average Loan to Value	March 08	March 07	March 06
Standard	66%	57%	61%
Specialised			
Buy-to-let	71%	72%	71%
Self-Certified	75%	75%	77%

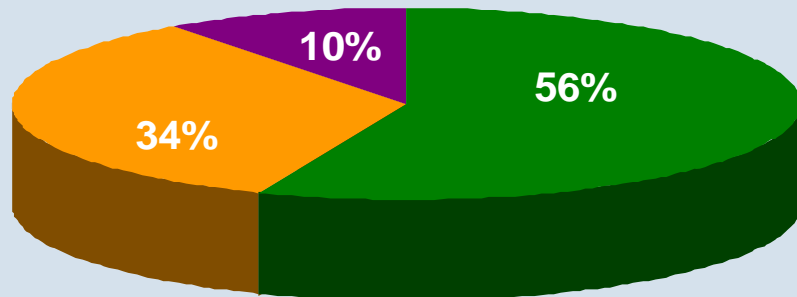
Mortgages - arrears profiles

Republic of Ireland	1-3 mths	3-6 mths	6-12 mths	12+ mths	Total
March 08 (%)	0.4	0.3	0.2	0.2	1.1
Sept 07 (%)	0.4	0.2	0.2	0.2	1.0
March 07 (%)	0.3	0.2	0.2	0.2	0.9

UK	1-3 mths	3-6 mths	6-12 mths	12+ mths	Total
March 08 (%)	0.4	0.5	0.2	0.1	1.2
Sept 07 (%)	0.4	0.4	0.2	0.1	1.1
March 07 (%)	0.4	0.4	0.2	0.1	1.1

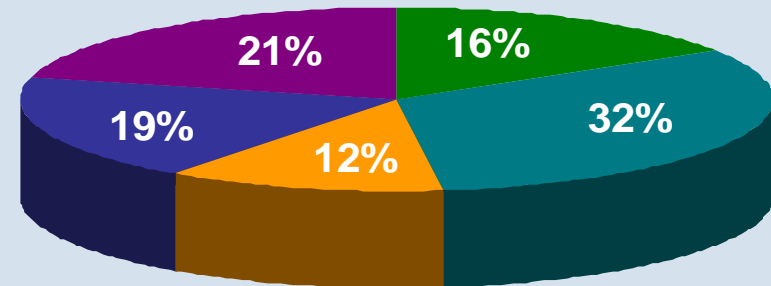
Geographic analysis

PBT by geography – March 08



- Ireland 56%
- UK 34%
- Rest of World 10%

Geographic split of shareholder base – March 08



- Ireland 16%
- Retail 32%
- UK 12%
- US 19%
- Europe/Rest of World 21%

Divisional RWAs

Divisional Risk Weighted Assets	Basel II	Basel I	
	March 08	March 08	March 07
€bn			
RFSI	35	40	36
Capital Markets	45	46	41
UKFS (€)	<u>37</u>	<u>40</u>	<u>36</u>
Group	117	126	113

Economic Outlook - Ireland

	Actual 2007	2008 (F)	Forecast 2009 (F)	2010 (F)
GDP Growth*	5.3	2.0	3.2	4.2
GNP Growth*	5.3	2.0	3.1	4.2
Inflation*	4.9	4.0	2.8	2.6
Unemployment*	4.5	6.0	6.1	6.1
Consumer Spending Growth**	5.4	4.0	4.5	4.5
Exports Growth**	8.2	6.0	5.0	6.0

* Source: Reuters consensus

** Source: Bank of Ireland Global Markets

Economic Outlook - UK

	Actual 2007	2008 (F)	Forecast 2009 (F)	2010 (F)
GDP Growth*	3.0	1.6	1.7	-
Inflation*	2.4	2.6	2.0	-
Consumer Spending Growth**	3.0	1.5	1.8	2.5
Unemployment**	5.4	5.5	5.6	5.3

* Source: Reuters consensus – No estimates produced for 2010

** Source: Bank of Ireland Global Markets



Preliminary Results Announcement

For the year to 31st March 2008

21st May 2008