

omputershare

The Trustees of the Staff Scheme c/o Computershare Investor Services (Ireland) Limited P.O. Box 954 Heron House Corrig Road Sandyford Industrial Estate Dublin 18 Ireland

Stockholder Reference Number

Form of Direction - Bank of Ireland Stock Incentive Plan (UK) Annual General Court ('AGC') to be held on 28 April 2017



To cast your vote online...It's fast, easy and secure! Control Number: 914184

www.eproxyappointment.com

SRN:

PIN:



You will be asked to enter the Control Number, the Stockholder Reference Number (SRN) and PIN and agree to certain terms and conditions.

To view the Annual Report and Accounts, the Governor's Letter and Notice of the AGC online, log on to www.bankofireland.com/investor

To be effective, votes must be lodged with the Company's Registrar at:

Computershare Investor Services (Ireland) Limited, P.O. Box 954, Heron House, Corrig Road, Sandyford Industrial Estate, Dublin 18, Ireland or through the voting website, see above, by Tuesday 25th April 2017 at 11.00 a.m.

Explanatory Notes:

- 1. To be effective, this Form of Direction must be lodged at the office of the Company's Registrar or through the voting website by 11.00 a.m. on Tuesday 25th April 2017.
- 2. The Annual Report and Accounts, the Governor's Letter and Notice of the AGC are available to download at www.bankofireland.com/investor.
- 3. The "Vote Withheld" option overleaf is provided to enable you to abstain on any particular resolution. However, it should be noted that a 'Vote Withheld' is not a vote in law and will not be counted in the calculation of the proportion of the votes 'For' and 'Against' a resolution.
- 4. Any alterations made to this form should be initialled.

Please see overleaf for Form of Direction

Kindly Note: This form is issued only to the addressee(s) and is specific to the unique designated account printed hereon. This personalised form is not transferable between different (i) account holders; or (ii) uniquely designated accounts. Bank of Ireland and Computershare Investor Services (Ireland) Limited accept no liability for any instruction that does not comply with these conditions.

All Named F	lolders:
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Form of Direction

Please use a **black** pen, Mark with an **X** inside the box as shown in this example.



I would like the Trustees of the Bank of Ireland Stock Incentive Plan (UK) to exercise the voting rights attached to the Ordinary Stock held for me in respect of the Resolutions relating to the Annual General Court of The Governor and Company of the Bank of Ireland (the "Company") to be held in the **Aviva Stadium Lansdowne Road Dublin 4 Ireland** on 28 April 2017 at 11 00 a.m. and any adjournment thereof

	To consider the Report of the Directors, the Auditors' Report and the Accounts for the year ended 31 December 2016.	For Against Withheld
	To consider the Report on Directors' Remuneration for the year ended 31 December 2016.	
	To re-elect the following Directors, by separate resolutions:	
	(a) Kent Atkinson	
	(b) Richie Boucher	
	(c) Pat Butler	
	(d) Patrick Haren	
	(e) Archie G Kane	
	(f) Andrew Keating	
	(g) Patrick Kennedy	
	(h) Davida Marston	
	(i) Fiona Muldoon	
	(j) Patrick Mulvihill	
l.	To authorise the Directors to fix the remuneration of the Auditors.	
5.	To authorise purchases of Ordinary Stock by the Bank or subsidiaries.	
6.	To determine the re-issue price range for Treasury Stock.	
7 .	To authorise the Directors to issue stock.	
3.	To renew the Directors' authority to issue Ordinary Stock on a non-pre-emptive basis for cash.	
).	To renew the Directors' additional authority to issue Ordinary Stock on a non-pre-emptive basis for cash in the case of an acquisition or specified capital investment.	
0.	To authorise the Directors to issue contingent equity conversion notes, and Ordinary Stock on the conversion of such notes.	
1.	To authorise the Directors to issue for cash on a non-pre-emptive basis, contingent equity conversion notes, and Ordinary Stock on the conversion of such notes.	
	To maintain the existing authority to convene an EGC by 14 days' notice.	

(Please Sign and Date in the space provided)





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